

Message Text

UNCLASSIFIED

PAGE 01 STATE 085957

12

ORIGIN COME-00

INFO OCT-01 EUR-06 ISO-00 EB-05 RSC-01 /013 R

66617

DRAFTED BY: COM/OIM/SAD/LSCOATES-SJKRISTOFF

APPROVED BY: EB/OCA/REP:MWDONOVAN

COM/OIM/SAD/BRYNO

EB/EWT-SHAAS

EUR/EE-EESEGALL

COM/BEWT/RRICE

COM/OIM/SED/HHEIKENIN

----- 080805

R 262110Z APR 74

FM SECSTATE WASHDC

TO AMEMBASSY BELGRADE

AMEMBASSY BUCHAREST

AMEMBASSY WARSAW

INFO AMEMBASSY VIENNA

UNCLAS STATE 085957

E.O. 11652: N/A

TAGS: BEXP, YO, RO, PL

SUBJ: TELECOMMUNICATIONS TECHNICAL SALES SEMINAR

REF : (A) BUCHARES 1603 (NOTAL); (B) BELGRADE 1810; (C) WARSAW
1742

1. WE PRESENTLY NARROWING LIST OF COMPANIES FROM TWELVE
TO SEVEN. THOSE CURRENTLY ON LIST ARE: ITT, SPERRY
UNIVAC, STROMBERG-CARLSON, HARRIS INTERTYPE, RF COMMUNICATIONS,
PERTEC, HY-GAIN, COLLINS RADIO, GENERAL DATACOM, MICROWAVE
ASSOCIATES, MAGNAVOX, AND GTE. OTHERS MAY BE ADDED TO LIST,
BUT MAIN LINE-UP SHOULD BE DRAWN FROM ABOVE COMPANIES.

2. EARLY IN MAY WE WILL HOLD WASHINGTON BRIEFING FOR
COMPANIES TO DISCUSS SEMINAR PAPER DRAFTS WITH CHAIRMAN.
WHEN THESE AGREED ON, ABSTRACTS WILL GO TO TRANSLATION FIRM
AND THEN TO PRINTER. WE WILL DO TRANSLATION AND PRINTING
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STATE 085957

IN U.S. AND SEND ADVANCE PROOFS TO POSTS FOR APPROVAL.

3. IN VIEW DIFFICULTIES DOING WORK CONTINENTAL HOLIDAY MONTH AUGUST, WE CURRENTLY PLANNING SEND ADVANCE OFFICER TO THREE ACTION POSTS BEGINNING SECOND WEEK JULY. ADVANCE OFFICER WILL FOLLOW ROUTE OF SEMINAR TEAM UNLESS A POST REQUESTS DEVIATION.

4. FOR WARSAW. WE WOULD LIKE YOU TO EXPLORE POSSIBILITY OF HOLDING SEMINAR AT CENTRAL TECHNICAL ORGANIZATION HEADQUARTERS WITH SPONSORING SOCIETY POLISH ELECTRICAL ENGINEERS. WE PREFER CONFERENCE ROOM SEATING ABOUT FIFTY-SIXTY PERSONS, AVOIDING AUDITORIUM-TYPE ARRANGEMENT. PREFER SERIES OF TABLES IF POSSIBLE, OR OTHER SEATING GIVING INFORMAL SEMINAR ATMOSPHERE AND TO PRECLUDE ATTENDEES' FEELING THEY ARE LISTENING TO SPEECHES OR LECTURES. WE RECOGNIZE POLISH ATTENDEES WILL HAVE HIGH TECHNICAL COMPETENCE AND WE WANT AS MUCH GIVE-AND-TAKE AS POSSIBLE. TO ACHIEVE THIS, WE SHOULD HAVE SIMULTANEOUS INTERPRETERS. COST FIGURES GIVEN REF C SHOULD BE NEGOTIATED DOWN AS MUCH AS POSSIBLE BUT ARE WITHIN BUDGET IF NECESSARY.

5. FOR BELGRADE. IN ADDITION TO COMPANIES ABOVE, WE WILL POLL COMPANIES MENTIONED REF B AND INFORM THEM OF HOST GOVERNMENT INTEREST. HOPE YOU CAN PERSUADE RISTIC TO ACCEPT CO-SPONSORSHIP. WE AWAITING YOUR COST ESTIMATES AND OTHER INFO.

6. FOR BUCHAREST. PLEASE ASSURE ROMANIAN ORGANIZATIONS WE DO NOT EXPECT THEM TO PROVIDE FUNDS FOR THIS SEMINAR. THEIR ACTING AS CO-SPONSORS WILL ONLY INVOLVE ASSISTANCE IN FORMING SEMINAR ATTENDEE LIST AND WE WOULD LIKE TO HAVE HEAD OF CO-SPONSOR ORGANIZATION MAKE WELCOMING REMARKS AT OPENING SEMINAR SESSION. RE SIMULTANEOUS INTERPRETERS: \$75 FOR TEAM OF THREE PER SESSION APPEARS TO BE VERY LOW PRICE. PLEASE INQUIRE INTO TEAM'S EXPERIENCE AND TECHNICAL EXPERTISE. TEXTS OF PRESENTATIONS WILL BE AVAILABLE AT LEAST ONE MONTH BEFORE ARRIVAL OF SEMINAR GROUP.

7. FOR BUCHAREST. COMMERCE APPRECIATES OFFER OF EMBOFF'S RESIDENCE FOR RECEPTION. HOWEVER, WE WOULD INITIALLY PREFER TO EXPLORE THE POSSIBILITY OF HOSTING A WORKING DINNER AT A UNCLASSIFIED

UNCLASSIFIED

PAGE 03 STATE 085957

MODERATE PRICED ROMANIAN RESTAURANT. REQUEST POST PROVIDE COST ESTIMATE FOR APPROXIMATELY FORTY PERSONS. HORA ROOM WOULD BE SUFFICIENT FOR SEMINAR SESSIONS PROVIDED: (A) WE CAN BRING IN AUDIO-VISUAL EQUIPMENT, AND (B) THE ROOM CAN BE DARKENED WITH DRAPES OR OTHERWISE. WE WOULD WANT HOTEL INTER-CONTINENTAL TO PROVIDE COFFEE AND SNACKS DURING SEMINAR BUT ESTIMATE OF \$5.00 PER HEAD SEEMS EXCESSIVE. THIS ITEM WILL HAVE TO BE NEGOTIATED DOWNWARD RADICALLY OR PERHAPS ALTERNATIVE

SITE COULD BE INVESTIGATED. DO CO-SPONSOR
ORGANIZATIONS HAVE CONFERENCE ROOM WE COULD RENT? KISSINGER

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 26 APR 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974STATE085957
Document Source: CORE
Document Unique ID: 00
Drafter: SJKRISTOFF
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740100-0611
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t1974049/aaaaaiad.tel
Line Count: 117
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: (A) BUCHARES 1603 (NOTAL); (B) BELGR, ADE 1810; (C) WARSAW
Review Action: RELEASED, APPROVED
Review Authority: shawdg
Review Comment: n/a
Review Content Flags:
Review Date: 04 SEP 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <04 SEP 2002 by BryanSD>; APPROVED <31 DEC 2002 by shawdg>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: TELECOMMUNICATIONS TECHNICAL SALES SEMINAR
TAGS: BEXP, YO, RO, PL
To: BELGRADE WARSAW
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005